

# GRAPECITY MICROSOFT CAPABILITIES

## OVERVIEW



**As a Microsoft Gold Certified Partner, GrapeCity offers expertise in software development using Microsoft technologies and Microsoft Business Solutions. We help clients achieve their goals by understanding their needs, providing high-quality, personalized services, and acting with integrity.**



### **Application Development**

With a staff of nearly 100% Microsoft certified professionals with more than 20 years of extensive experience, we have developed award-winning e-commerce, financial, distribution, sales, process and utility solutions. We are proud to be one of the preferred service providers for Microsoft Consulting Services in China, having built solutions for some of Microsoft's most prestigious customers.

The underlying technologies powering our solutions have evolved as Microsoft moves in new directions, having started with client-server development using Visual Studio/MTS/ASP/COM and then having moved to the .NET (WinForms and ASP.NET) set of technologies and servers. We have implemented award-winning solutions using SQL Server, Commerce Server, and BizTalk Server for corporations such as Sony in China.

SQL Server 2005, Visual Studio 2005, BizTalk and SharePoint Portal Server releases are significant upgrades to the existing technology options. Combined with the upcoming Vista-based technologies, these permit new paradigms of .NET software development. GrapeCity can help make intelligent choices regarding adoption of these new technologies and suggest strategies that make the most sense for your specific needs.

### **Component Development**

GrapeCity is an expert in component development. We started building components in 1983, the era of DOS and Basic, and were leaders in building, evangelizing, and marketing components based on Microsoft technology. Our component development started with the VBX controls (Visual Basic 1.0), moved into OCX Controls (Visual Basic 3.0 onwards), and finally moved to ActiveX and .NET controls (both WinForms and ASP.NET). With our history as an early adopter, we continue to be tightly integrated with Microsoft regarding future directions of the technology.

We have developed successful commercial software components in the areas of user interface and business intelligence (BI), such as the Microsoft Visual Studio.NET Control for Business Intelligence.

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**Windows Mobile Development**

As part of our Windows mobile expertise, we have developed award-winning applications (from Pocket PC Magazine and Handango) on the Pocket PC and migrated them to the SmartPhone platform. We have ported open source technologies, such as Ogg Vorbis and Speex audio formats, to the Pocket PC and SmartPhone platforms to accelerate the migration of our solutions to Microsoft mobile platforms.

**Early Adopter/Advisor to Microsoft**

GrapeCity helps customers define technical strategies around emerging Microsoft technologies.

- Visual Basic/VBX/OCX/ActiveX/.NET
- .NET Framework/.NET CF
- BizTalk Server
- SharePoint Portal Server
- Microsoft Office 2003 SDK
- Microsoft Windows Mobile
- Collaboration Application Blocks
- Microsoft CRM/Business Solutions

**Microsoft Business Solutions**

GrapeCity is a global Microsoft Business Solutions partner, offering customization services for Microsoft CRM, Great Plains, and Axapta. We provide Microsoft CRM and Axapta services internationally, and focus our Great Plains offerings in the US. GrapeCity implements customized Microsoft Business Solutions for multinational corporations, and has experience with multilingual projects and global rollouts.

**Microsoft CRM**

We began implementing enterprise CRM solutions in 1998, and as an early adopter we began offering Microsoft CRM services in 2003. In China, GrapeCity was Microsoft's earliest CRM partner, and is credited with the first Microsoft CRM implementation in the country, which Microsoft uses as a case study. Along with being an ISV for Microsoft CRM, GrapeCity is the only Microsoft CRM VAR in China.

**Great Plains**

In the US, GrapeCity focuses on helping Great Plains clients. In Asia, more than 100 Great Plains implementations have been done in the past six years and we have one of the largest Dexterity developer teams with customization and implementation experience.

**Axapta**

GrapeCity has a team in place with four years of experience offering Axapta customization and implementation services. Having completed 14 projects, we offer expertise in vertical solutions, such as manufacturing, life sciences, healthcare, apparel, field service, professional services, and mining.

**Microsoft Competencies**

We are committed to these Microsoft competencies and focus areas:

- Integrated eBusiness
- Information Worker
- Business Intelligence
- Microsoft Business Solutions

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**Technology Focus: The Connected enterprise**

The underlying technologies driving our business competencies are geared towards building a connected enterprise. They include:

- SQL Server 2000/2005
- Biztalk Server
- SharePoint Portal Server
- Web Services
- Microsoft Office Technologies
- Windows Mobile
- Microsoft CRM, Axapta and Great Plains

**About GrapeCity inc.**

GrapeCity is a software development firm with headquarters in Japan with more than 650 employees across Asia and the United States. For more than 25 years, we have brought the benefits of the latest technologies to enterprises around the world by providing optimized software solutions and services.

Our areas of expertise include software development, custom application development, mobile application, component development, technical support, quality assurance and testing, porting and testing services for mobile applications, as well as business solution expertise in areas such as Customer relationship Management (CRM) and Enterprise resource Planning (ERP).

We rely on four key principles to help our clients achieve their goals: thoroughly understanding our clients' business objectives, providing highly personalized experiences, maintaining a strong emphasis on quality, and adhering to the highest ethical standards.

**Contact us to see how GrapeCity can help you.**

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